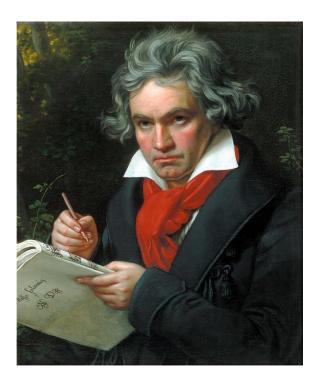
# **98.7wfit** Engaging... Classical... Chicago!

Chicago's only Classical Music Radio Station

WFMT and The WFMT Radio Networks continue to broadcast the full spectrum of classical music ~ including live broadcasts from around the world ~ to our listeners in Chicago and around the world.





For 65 years, WFMT has remained dedicated to presenting the best of classical music and Fine Arts programming to the widest possible audience.



#### Overview





With the strongest FM signal in the Chicago market at 133,000 watts, 98.7/WFMT reaches more than 292,000 different listeners weekly over a four state area

Source: Nielsen Audio

WFMT reaches some of the most highly-educated and well-qualified listeners in the Chicago market and around the world. These active and engaged listeners tend to support the advertisers and sponsors – the businesses, services and not-for-proft and cultural institutions – who support their favorite radio station.



# **Exclusivity and Exposure**

Reaching more than a half million listeners weekly

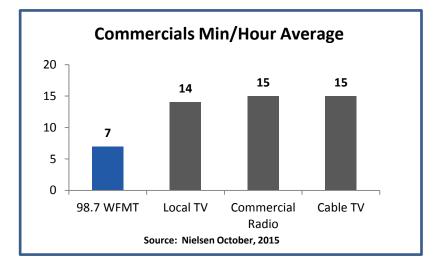
Live Radio Broadcast via 98.7-FM

292,000 different persons weekly (Nielsen Audio)

#### Live Audio Stream

via www.wfmt.com, Android and iPhone apps and aggregator sites (TuneIn Radio) 300.000 different listener weekly

(Google Analytics)



WFMT has *fewer commercials per hour than any radio station in Chicago,* ensuring that your commercial messages are heard, are topof-mind and are retained!

		wfmt	
Click. Listen. Enjoy.		987 3.376 971 5.027 7	
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wfmt	WFMT Broadcasting & Media Production	In the center(y, as mey weet means to be: Chago Ø Chago Ø Mint.com Dioleed May 2000	a summary
	Timeline About Support Photos More •	Tweet to WFMT WFMT WFMT @WFMTclassical - 24h	

WFMT connects with listeners everywhere via Facebook and Twitter!



#### Audience Engagement



WFMT listeners are...

- *Affluent:* WFMT listeners are twice as likely than the market average to have liquid assets of \$250K+; are one and a half times more likely than the market average to have household incomes of \$150K; and rank #1 in the Chicago market in its composition of listeners who own homes valued at \$1M+
- *Educated:* WFMT leads the market in its composition of listeners with an advanced college degree.
- *Format Exclusive:* WFMT is Chicago's only classical music radio station and is a market leader in Time Spent Listening and Exclusive Listening.
- *Vital and Engaged:* During the most recent Membership Drive, WFMT received more than 7,000 phone calls and raised 1.2 million dollars from listeners in more than 20 states and seven countries. These are listeners who support the advertisers and sponsors that support their favorite and oftentimes their <u>only</u> radio station!

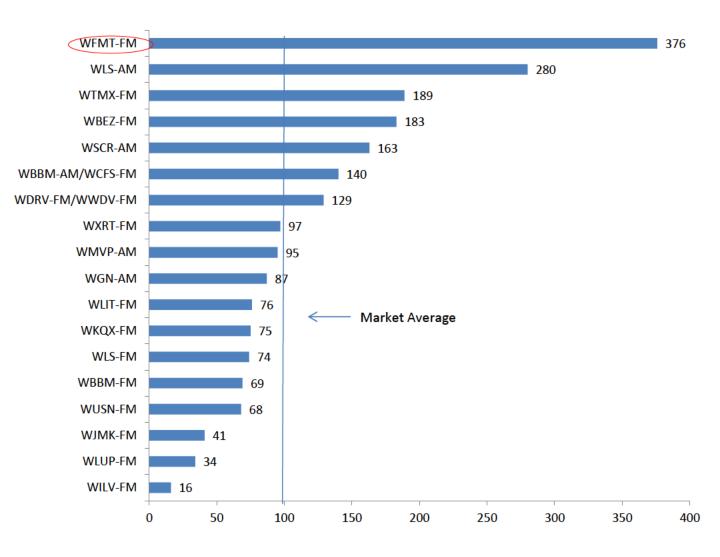
Source: Media Audit Report Spring/Fall 2016 Chicago Market





# The WFMT Audience is Active and Engaged!

WFMT listeners lead the market in its composition of listeners who have a HHI of \$100,000+, an Advanced College Degree, have a home valued at \$1M+ and attend the Opera/Symphony and Theater

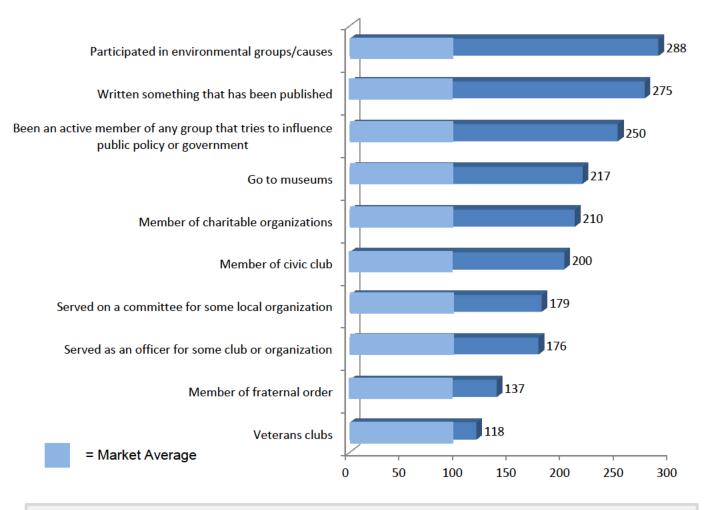


wfmt.com

Source: Media Audit Report Spring/Fall 2016 Age 21+

98.7w/mt

# WFMT Listemers are involved in their Communities



WFMT listeners are more than twice as likely than the market to have been published, to have participated in environmental causes and are members of charitable organizations.

Source: MRI Doublebase 2016



#### The WFMT Radio Network

THE RADIO NETWORK The WFMT Radio Network is the largest syndicator of classical music programming in the world. Offerings include leading opera companies, major American symphony orchestras, international festivals and jazz, folk and spoken word programming.

#### **Exploring Music**



Peabody Award–Winner Bill McGlaughlin explores classical music through astutely selected musical selections matched with insightful commentary. Domestically *Exploring Music* is heard each weeknight by more than 400,000 listeners on 481 radio stations throughout North America. Internationally, *Exploring Music* is currently broadcast via MBS Radio Australia, China Radio International and DZFE Radio in the Philippines reaching 450,000 listeners.

#### The Studs Terkel Radio Archive



Studs Terkel had a daily radio program exclusively on WFMT for almost five decades and produced a remarkable archive consisting of more than 7,500 interviews with world-famous artists, musicians, actors, heads-of-state, politicians, statesmen and hundreds of ordinary people with extraordinary stories. This archive is available to everyone through The WFMT Radio Network and The Chicago History Museum.





# 98.7wfmt wfmt.com

# Summary of Advertiser Benefits

#### Time Spent Listening

• WFMT has one of the highest TSLs in the market.

#### Limited Commercial Clutter

• WFMT limits the number of commercial announcements to an average of only 6-8/hour, guaranteeing significant listener awareness...and high retention of the advertising message.

#### Strongest Signal

• Broadcasting at 133,000 watts, WFMT's signal is the strongest in the Chicago market reaching a four state area with depth and clarity unrivalled by other stations.

#### Format Exclusivity

• WFMT is the only classical station in the market, reaching listeners who are difficult to reach anywhere else.

### Additional Reach

• Everything broadcast on 98.7/WFMT is also heard in a realtime 24/7 simulcast on <u>www.wfmt.com</u>. Your commercials reach listeners locally, nationally, and globally!

